

Koli, Srushti

From: Andre R Saldivar
Sent: Monday, July 30, 2018 11:46 AM
To: Jay Bhakta; Jesse Clive Putra Manao
Subject: FW: (External):RE: Deck oven questions
Attachments: PizzaMaster_Electric Consumption Calculator_90019_EN_R1B.pdf; PizzaMaster_900series_Technical Specifications_90007_EN_R1C.pdf

Follow Up Flag: Follow up
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fyi

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From: mark hipskind [mailto:mark@mpmfeg.com]
Sent: Monday, July 30, 2018 11:42 AM
To: Andre R Saldivar <Andre.Saldivar@sce.com>
Cc: Larry Nicholson <larry@mpmfeg.com>
Subject: (External):RE: Deck oven questions

Hello Andre,

You can use this handy spreadsheet calculator (attached) to find cost per deck per day and per month, depending on the variables of usage, cost per kW hour (in cents) and model. Power per deck in kWh can be found on the spec sheets (900-series also attached) where you can see for the PM 93X, it is 16.8 per deck.

Generally, we have found from experience and testimonials from customers is that a three stone wide 900-series runs about \$5 per deck per day.

Hope this helps Andre.

Sincerely,

Mark

Mark J. Hipkind

VP Sales

MPM Food Equipment Group

236 Egidi Dr.

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From: Andre R Saldivar <Andre.Saldivar@sce.com>

Sent: Monday, July 30, 2018 1:36 PM

To: mark hipkind <mark@mpmfeg.com>

Cc: Larry Nicholson <larry@mpmfeg.com>

Subject: RE: Deck oven questions

Mark and Larry

Do you have sales info for the questions below?

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From: Andre R Saldivar

Sent: Wednesday, July 25, 2018 8:57 AM

To: mark hipkind <mark@mpmfeg.com>

Cc: Larry Nicholson <larry@mpmfeg.com>; Andre R Saldivar <Andre.Saldivar@sce.com>

Subject: Deck oven questions

Mark and Larry

Hope all is well, our team is updating our Work Paper that we file with the Energy Division (ED) and they have asked about Industry Standard Practice (ISP) for this category and technology.

My 1st response is that , this is a gas market for deck oven and electric is trying to make a move into it. The electric ovens are better insulated, better controls and can be operated separate with multiple decks.

Can you answer these questions with the best of your knowledge, we want to show the ED that there is no ISP for electric deck ovens, yet, mainly gas.

1. For the electric deck ovens sold in the past twelve months, by technology and product category, what are the estimated savings per deck? (do you guys have something you show to the customers, comparing gas vs electric, or electric vs electric?) Because efficiency can vary significantly among different deck ovens for the same product category, of those that are efficiency, which ones are qualified for what rebate programs, or Energy Star rated?
2. For electric deck ovens sold in the past twelve months, by technology and product category, what is the cost of those ovens? What is the projected trend of the next five years? What happens to the deck oven market (product pricing, availability, market share, and oven performance) over this time, and what will this do to baseline costs and efficiency? Will electric deck ovens have more of a share in the market in the next 5 years?

Thanks again, we appreciate and let us know if any have been sold recently.

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